

PROTECTING LOCAL FAMILIES
SERVING LOCAL COMMUNITIES
BUILDING YOUR OWN BUSINESS

For more information about a career with
Farm Bureau Insurance, go to:
FarmBureauInsurance.com/AgentCareers



Your CAREER AS A FARM BUREAU INSURANCE AGENT



YOUR CAREER AS A FARM BUREAU INSURANCE AGENT

PROVIDING LOCAL SERVICE... IT'S WHAT WE DO BEST

Farm Bureau Insurance of Michigan serves Michigan and only Michigan. Our agents are dedicated advisors who live and work within their communities and are committed to helping customers make informed decisions about insurance.

As a Farm Bureau Insurance agent you will join over 450 men and women who, like you, have a passion for helping Michigan residents. Our full range of insurance services—life, home, auto, farm, business, retirement, Lake Estate®, and more—protect nearly 500,000 Michigan policyholders.

Our agents:

- Have an entrepreneurial spirit
- Exhibit a strong desire to help people
- Believe in a strong work ethic
- Value integrity
- Enjoy building relationships

Agents enjoy flexibility and are able to balance their own personal and professional goals. If you are seeking a meaningful and challenging career and have a desire to build your own thriving business, then becoming a Farm Bureau Insurance agent may be the right career choice for you.

WHY FARM BUREAU INSURANCE

Farm Bureau Insurance understands the value of our agents. We recognize that agents, as advisors, are the cornerstone of the insurance industry. We believe in standing behind our agents as they provide their insureds and communities with first class service and support.

We are committed to helping agents:

- Earn what they are worth
- Receive continuing education and support
- Align with a strong brand and have access to marketing initiatives and tools
- Benefit from statewide and award winning advertising efforts

As a stable and trusted company in Michigan for over 65 years, Farm Bureau Insurance invests in Michigan communities and believes in making Michigan a better place to live. Our broad product portfolio provides financial security and peace of mind to clients across our great state.

Agents can expect to benefit from:

- A team approach to servicing customers and agent support
- One of the industry's most attractive compensation and incentive programs
- Proven training and development systems
- A New Agent Development Plan designed to help transition agents into a commission-only career
- Highly skilled and supportive management teams
- A family-friendly organizational culture

Want more? With one of the best training programs in the business, we'll provide the support, mentoring, and help you'll need to start and advance your career with us.

OUR ROOTS

Farm Bureau Insurance is one of Michigan's most trusted insurers. We were founded in 1949 by Michigan farmers who wanted a company that worked as hard as they did, gave honest service, and cared about Michigan's future. Those values still guide us today and are a big reason why we are known as "Michigan's Insurance Company."

As a multi-line insurer our mission is to protect the people of Michigan from the risks of everyday life. Overall, Farm Bureau Insurance protects more square miles of Michigan than any other company, and we're committed to helping more and more people protect their piece of Michigan.

Michigan is our home...and we're here to stay, dedicated to bringing safety and security to Michigan families and businesses in good times and bad.

OUR SUCCESS COMES FROM OUR AGENTS!